



Our ref: -TGCVR-861564/ EMAD
Date Issued: 02 September, 2022 Expiry Date: 29 December, 2022
To: Capable End Buyers / Buyer Mandates.

DIESEL GAS D2 OIL GOST 305-8250 (Kazakhstan)

FOB Price: GROSS 560 USD / NET 550 USD
1st Trial Shipment: 100,000 MT
Monthly Shipments: 200,000 MT – 400,000 MT
Destination Port: AWSP/ROTTERDAM
COMMISSION STRUCTURE: Seller Side \$5MT /Buyer Side \$5MT

AVIATION KEROSENE COLONIAL GRADE 54 (Kazakhstan)

FOB Price: GROSS 120 USD / NET 118USD
1st Trial Shipment: 1,000,000 BBLs – 2,000,000BBLs
Monthly Shipments: 2,000,000 – 4,000,000BBLs
Destination Port: AWSP/ROTTERDAM
Commission Structure: Seller Side \$1.00/ Buyer Side \$1.00

JET A-1 (Kazakhstan)

FOB Price: 120 USD Gross/ 118 USD Net
1st Trial Shipment: 2,000,000 BBLs
Monthly Shipment: 2,000,000 – 4,000,000 BBLs
Destination Port: AWSP/ROTTERDAM
Commission Structure: Seller side \$1 / Buyer side \$1

RUSSIA VIRGIN FUEL D6 (Kazakhstan)

FOB Price: Gross 1.35 USD / 1.31 USD Net
1st Trial Shipment: 200,000,000 Gallons
Monthly Shipments: 200,000,000 Gallons
Destination Port: AWSP/ROTTERDAM
Commission Structure: Seller Side \$0.2/ Buyer Side \$0.2

GAS OIL EN 590 10 PPM (Kazakhstan)

FOB Price: 590 USD Gross / 580 USD Net
1st Trial Shipment: 50,000, -100,000MT
Monthly Shipment: 200, 000 MT
Destination Port: AWSP/ROTTERDAM
Commission Structure: Seller side \$5 / Buyer side \$5



PROCEDURES ON FOB ROTTERDAM

1. Buyers issue ICPO with full banking details & company profile
2. Seller issue commercial invoice to buyer
3. Buyer signed/sealed and returns commercial invoice with letter of acceptance to seller within 24hrs
4. Buyer provides seller with TSA from reliable tank farm, for seller verification and approval.
5. Buyer pay 3 days and seller pays 2 days simultaneously to complete 5 days to buyer's tank farm and send TSR to seller with ATV.
6. Seller issue to buyer below PPOP documents as mentioned via email
 - a) Fresh SGS report (Quality and Quantity) (24 - 72Hours Fresh);
 - b) Tank Storage Receipt (TSR) with GPS coordinates of tank location;
 - c) Injection Schedule (Rotterdam)
 - d) Authorization to verify the product in Seller's tank (ATV);
 - e) Unconditional Dip Test Authority (UDTA)
7. Seller commence with the injection of the first month shipment quantity from the refinery storage reservation through the pipeline into storage tank in the port of loading or tank to tank.

NB: IF THE INJECTION PROCESS EXCEEDS 5 DAYS BUYER SHALL COMPLETE THE OUTSTANDING DAYS TO ENABLE THE CONCLUSION OF THE INJECTION, THIS USUALLY DEPENDS ON THE TANK LOCATION.

8. Upon the completion of the injection seller issue DTA, to buyer, buyer inspect with SGS agent
9. After buyer successful Q&Q dip test on the product buyer makes the payment for the total value of the product injected into the tank via mt103 or TT wire transfer.
10. Upon seller receive of the full product payment from the buyer, seller issue to buyer the title ownership of the product and exports documents.
11. Seller pays all intermediaries involved in the transaction and send spa to buyer for one year subsequently monthly shipment continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller



DIP TEST IN SELLERS TANK

1. Buyer issues an official ICPO with sellers working procedure & buyer company registration certificate.
2. Seller issues a commercial invoice for first lift quantities for party's signatures and endorsement, Buyer Signs and returns to Seller.
3. Buyer accepts to extend seller's tank in other to make the buyer liable of taking over the tank transfer and DIP TEST in seller tank (official letter from the buyer if accepted) Seller issue Invoice of payment for tank extension 2 days to buyer. Upon receipt of payment cost to tank farm account
4. Seller issue full POP documents to the buyer's secured email:
 - Tank Storage Receipt.
 - Product Passport
 - Letter of guarantee
 - Injection Report: SGS
5. Seller issue to buyer unconditional DTA (**DTA VALID ONLY 2 DAYS & TSR**) Buyer order SGS to conduct Dip Test on the product in the Seller's Tank at buyers' expenses .and Buyer dip test and take over the tank.
6. Buyer pay for the product via MT103 TT, Title of the product is transferred to the buyer alongside all exportation documentation in relation to the petroleum product.
7. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.